

To the Ice Maker and Board Members:

After trying our sharpening service, many curling clubs across Canada have chosen Dr. Saw as their regular sharpener of ice scraper blades.

You should try our sharpening service because of the benefits for the ice maker and the curling club:

- Ice surfacing blades that shave the ice consistently for the whole length of the blade produce a better curling surface and save the ice maker's time
- Straight sharpened blades mean the ice maker no longer has to harness and tension blades
- Blades sharpened by us stay sharp longer, so less time and money is spent shipping blades for sharpening
- We guarantee that blades serviced only by us will remain straight

Using the latest ice scraper sharpening equipment we have obtained these benefits and more. Our sharpening equipment is so precise and consistent that when we sharpen a blade, it is straightened with zero tolerance.

#### Our Products and Services

We sharpen and manufacture all sizes of curling ice scraper blades including such sizes as 48", 60" and our own 84" design. We re-knife old blades and we sell and service ice scraper machines. We also sell and sharpen hand ice scrapers and nippers, and we sell honing stones and other products.

#### Our Service Time

Dr. SAW sharpens and return-ships blades within 5 business days of receiving them. We also accept rush orders with same-day service.

#### Our Pricing and Payment Options

Dr. SAW specializes in sharpening and therefore offers the best prices for quality work. We have preferred shipping rates with many shipping companies. We are able to open a 30-day account for regular customers.

#### Our Credentials and Qualifications

We are a certified tool sharpener since 1980. We have over 30 years experience in the tool sharpening field and are a current member of the Better Business Bureau. We have a reputation for providing excellent service and quality workmanship, and all of our work is fully guaranteed.

#### **Our Challenge to You**

Using our sharpening equipment and techniques, we have rectified blades that clubs have been told could not be sharpened any more. We encourage prospective customers to send us their worst blade in storage in order to prove the wisdom of using our services.